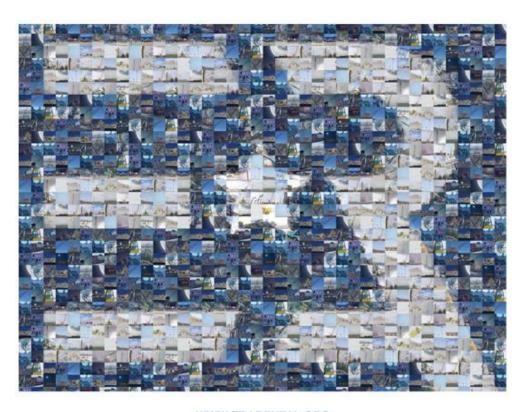
ERA Convention 2010

"New Opportunities for Rental"

EU Affairs CommitteeKevin Minton



WWW.ERARENTAL.ORG



What is the Committee's role?

- Monitor EU policy developments
- n Assess impact on European rental industry
- Provide guidance to industry



What is the Committee's role?

harder to do....

- Stop or reduce harmful effects
- n Develop opportunities
- n Create opportunities



Who is the Committee?

- n 20 members
- National & trade associations
- n Rental companies
- n Pan European



External view

- n European Commission
- n European Parliament
- n FIEC European contractors
- n CECE equipment manufacturers
- n CEN European standards



What issues have we worked on?

- n Instruction manuals
- Operator licences and training
- Cross-border transportation
- n Accident monitoring
- n Machinery safety
- n Biodiesel; compliance of equipment; etc



Instruction Manuals

- n Required by European Directives
- n Requirements vary across member states
- n ERA Framework
 - n Creation
 - n Content
 - n Verification



Operator Licences & Training

- n Requirements vary across member states
- n Aim: mutual recognition
- n Other stakeholders: FIEC, CECE etc
- n ERA Framework for training delivery
- n References to sector standards



Cross-border transportation

- n Requirements vary across member states
 - n Threshold for notification
 - n Form of notification
 - n Period required for notification
 - n Technical requirements
- n Aim: European Commission resolution
- Meeting with Commission January 2010



Is there a single European market for rental?

- n "Requirements vary across member states"
 - n Inspection of work equipment (2009)
 - n Instruction manuals
 - n Operator licences & training
 - n Cross-border transportation
- n Aim: European Commission resolution
- Plan: High Level Communication DG Markt



Accident Monitoring

- Research project tower cranes
- n Public data
 - n Collection & comparison of data
 - n Identification of trends
 - n Extraction of useful information
- Mould take a lot of time and effort
- n Simple solution Google



Machinery Safety

- n Quick couplers guidance from UK
- Machinery Directive status of attachments
 - n Interchangeable equipment?
 - n Partly completed machinery?
- Mritten to European Commission



Other issues

- n Biodiesel & low sulphur diesel
- n CE marking & Conformity of Machinery
- n 12 Factsheets: summaries on website, full document available from ERA Secretariat



Europe 2020 Strategy

- n European Commission vision for 2020
- n "Strategy for smart, sustainable & inclusive growth"
- "prosperity will result from ... using resources better"
- n Commission guidance on public procurement
- n ERA Aim: integrate Rental into EC plans



What is the Committee's vision?

An economic and social environment which allows rental companies to flourish without obstruction, without barriers to trade and in a single European market.



What is the Committee's role?

Preparing ERA members for the future.

Preparing the future for ERA members.



Thank you for your attention