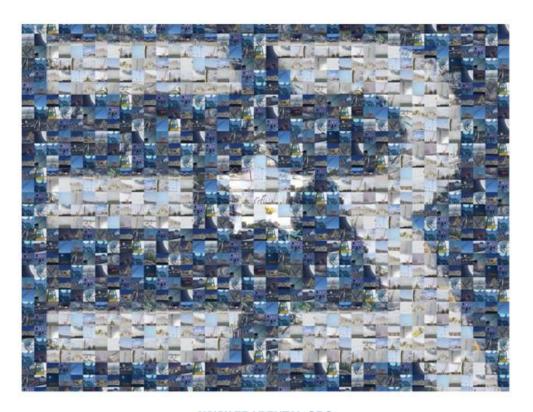
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"New Opportunities for Rental"

Committee on General Rental Conditions

Committee Chairman: Graham Arundell – HAE

Prague, CZECH REPUBLIC 27 May 2010



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2010 Objectives

- Framework to be developed for Business to Consumer terms & conditions
- Made available to all members & prospective members
- Worded to improve relevance & ensure compliance with EU law
- Not compulsory



2010 Achievements

- Framework developed and drafted for Business to Consumer terms & conditions
- Agreement reached with CEN (Committee for European Standardisation)
- Work commenced on CWA (CEN Workshop Agreement)



CWA Objectives

- Develop standardised T & Cs for B to C based on ERA Framework
- Provide reference point for associations & companies to develop own T & Cs
- Improve contractual relations between professionals and consumers



CWA – How it works

- ERA share copyright with CEN
- Business Plan prepared and agreed
- Group of stakeholders invited to attend
- ERA chair group
- AFNOR manage and facilitate meetings
- Kick off meeting 15 June 2010, Brussels
- Further 2/3 meetings
- Final draft and completion



Work programme for 2011

- CWA completion and publication
- Marketing of CWA
- Commence review of General Rental Conditions

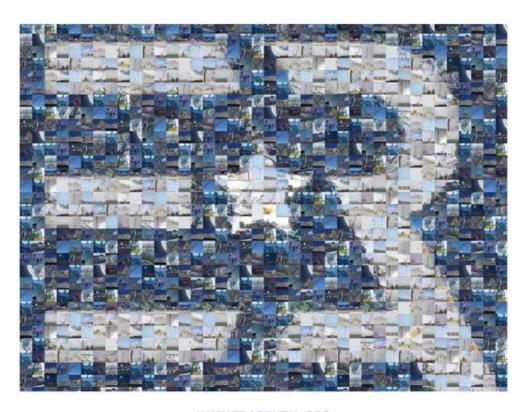
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Thank you for your attention

Any Questions?



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