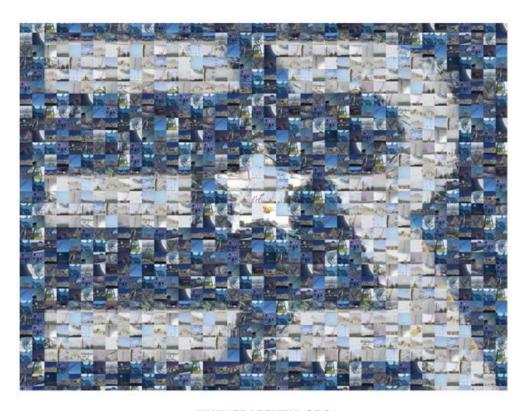
ERA Convention 2010

"New Opportunities for Rental"

OUTSOURCING NEW SERVICES

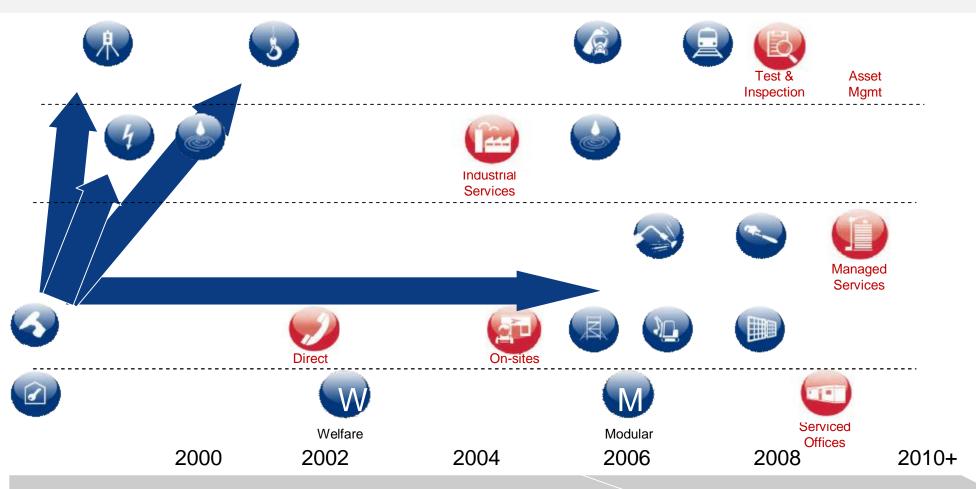
Kristin Hancock
Managing Director
Speedy Engineering Services



WWW.ERARENTAL.ORG



Extending the Service Offering

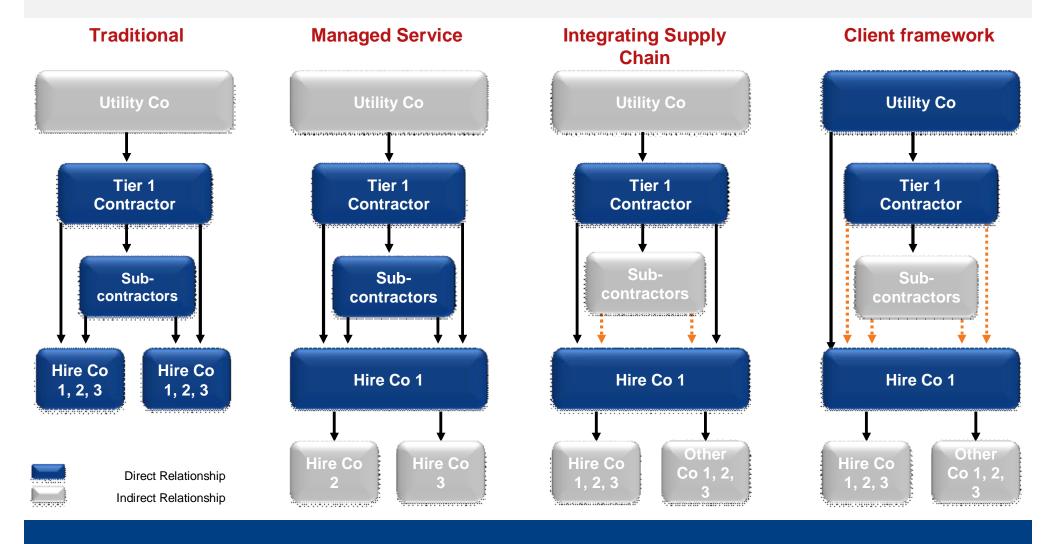


Extending the hire range

Extension into Services

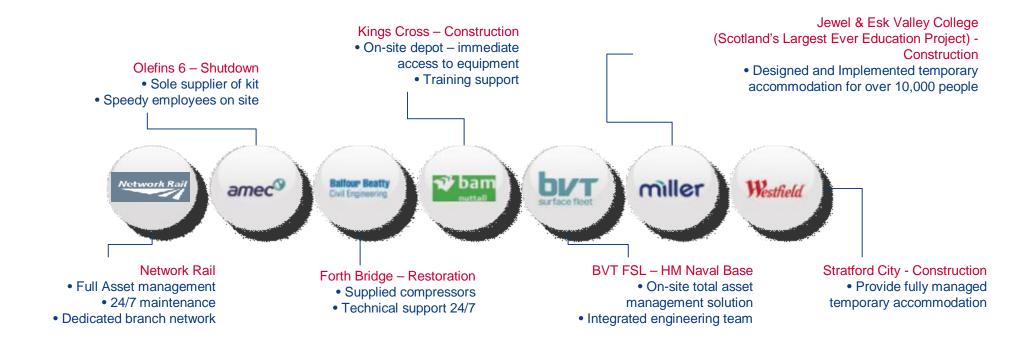


Clients are looking for more value





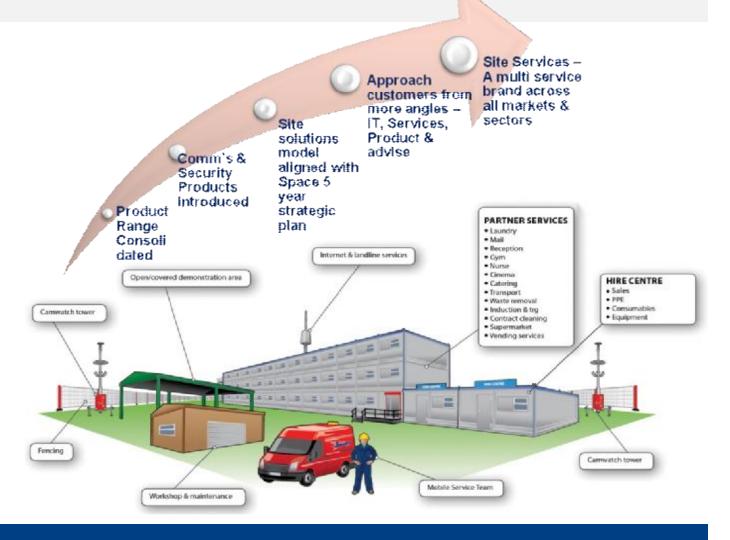
...to take us beyond hire





....a Services Company

- Test and inspection
- Managed services
- Communications
- Assurance services





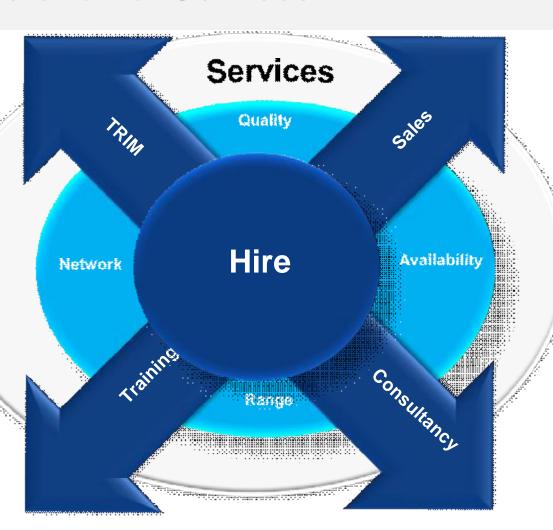
The Next Generation of Services

Asset Management:

Extend our core capability of maintaining our own kit

Training:

Expand the current product, environmental and health & safety offering across our customer



Sales:

Capitalise on our in-depth understanding of our customer requirements

Consultancy:

Provide advice to our Customers about the relevant legislation affecting their business.