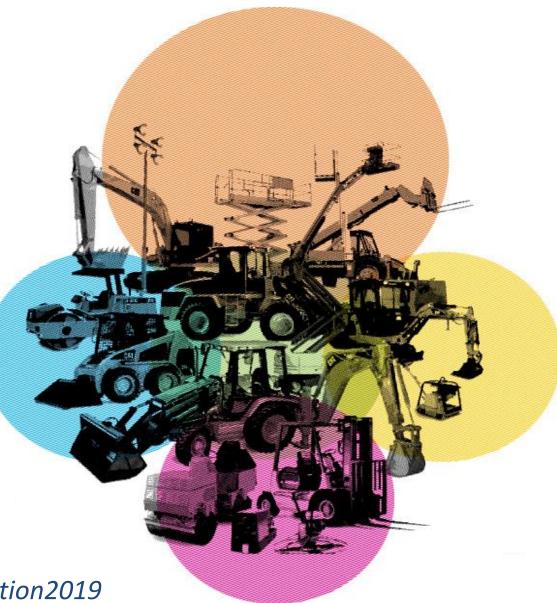


EUROPEAN Rental Association

## Introduction and presentation of the Futures Platform project

## Clotilde Jouette, Future Group

Please react on Twitter, @era\_rental, #eraconvention2019



- Collaboration with **Futures Platform**:
  - Futures Platform is an Al-powered software that provides way to generate and share relevant strategic foresight on any selected theme on a continuous basis
  - The tool allows to visualize different trends (phenomena) in radar view of the future
  - Each phenomenon can be voted and rated on, to establish how relevant it is for the industry
  - It is not a scientific survey, only indicative exercise



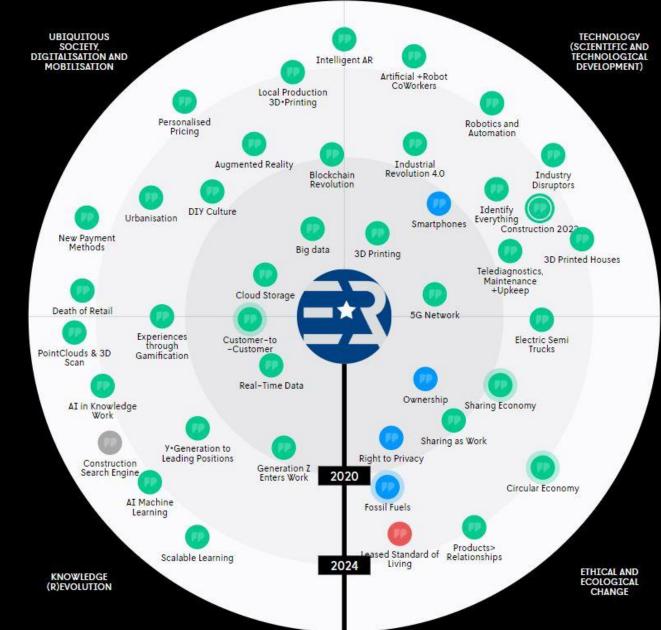
ERA Convention 2019 Future Group

## First radar on the topic:

## The Rental Branch of the Future

Other potential topics for developing a radar:

- Digital and technological disruption in rental business
- HR challenges in rental
- The effects of sustainability and circular economy on the rental business
- Consolidation, fragmentation and other market trends in rental and construction





For today's discussion 12 topics have been selected from the radar (max 6 for each workshop session):

- Big Data
- Augmented Reality
- Circular Economy
- Industry Disruptors
- 3D Printing

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- Generation Z enters work
- Internet of Things

WhRdatooher Econicsnay d trends will have an impact on the rental branch?

- AI Robotics
- Personalized Pricing
- Leased Standard of Living
- Self-maintained Buildings



**Presentation of the trends** 



**Presentation of the trends** 



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