



Testimonials

“To us, rental offers a lot of advantages and is a useful and cost-effective alternative to investing in new machines” says **Stefan Wagner, managing director of Wagner Gartenpflege & Gestaltung**, a family-run gardening and landscaping establishment, which is located in Munich, Germany.

“By renting specific equipment, we are not obliged to hold three or four machines of the same type in our own fleet. We receive the required equipment selectively and as needed for the respective task or project. This means that we get what we need, at the very moment when we need it.

The result is a very high degree of flexibility, which nowadays is of greatest importance for running a truly efficient business. Our company mostly rents small construction machines like mini-excavators including matching working tools for earth works or small demolition works. As a contractor, you really benefit from the extensive and diverse choice of equipment that modern rental companies offer.”

There are numerous operational benefits in renting machines and equipment, especially for companies where the need for e.g. Power or Temperature Control varies significantly from project to project. According to one of Poland’s largest shipyards, renting equipment makes a lot of sense.

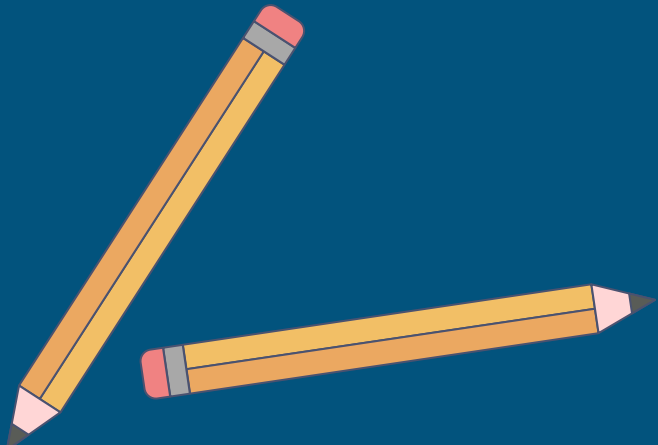
“We have ships coming in frequently. The power they require varies from ship to ship and completely depends on the type of work that is required. Usually we can handle the work with our own equipment. However, if the job is particularly power intensive, then we don’t want to have to invest in new machines just for this one job. That is the occasion when we use companies such as Aggreko to help us.

We rent the relevant generators from them and have complete peace of mind. The machines arrive on site with all the connection equipment required and with professional engineers. They install everything and make sure it works. We handle the day to day running of the machine. Should there be any problem, the engineer is on site quickly, determines what needs to be done and does it. Should a replacement be required they do it. As such we can be totally carefree and be sure that we have the required power for the time it is needed. When the job is over the machines leave our premises and we can continue with business as usual. The ability to rent equipment really benefits a company like ours.”

“We find that there are a multitude of benefits associated with renting equipment as opposed to buying equipment. One of the key factors is that all equipment we rent is regularly checked by our rental company to ensure it is of optimum safety. Rigorous health and safety checks are carried out on all machines when rented and returned, and safety advice is given at the point of delivery or collection. There is also huge flexibility associated with renting equipment. As we can be working on multiple sites across the country, the equipment we need differs at any point in time so we can simply rent the equipment we need or return it as required. With heavy plant costing anything up to and above £100,000 for each piece of equipment, significant capital outlay is required to purchase equipment. As we rent equipment, we need not make this substantial initial investment.

We find that projects can change unexpectedly so we may need different equipment than we originally planned. With renting equipment, this allows us the flexibility we need. We also don’t need to worry about transporting equipment up and down the country as we can simply rent from a local depot.”

**James Mulchinock, General Manager,
BCS Group**



“The consequences of climate change can be seen all over the world, with greenhouse gas emissions 50% higher today than they were in the 1990s. CO2 is one of the most dangerous greenhouse gases, and its effects on the climate can be long lasting and irreparable.

In Denmark, the building industry is responsible for up to 40% of CO2 emissions. The city of Copenhagen is the highest growth area in Denmark and we have high ambitions to be a CO2-free city by 2025. For this to happen, it is imperative that we find sustainable solutions and take advantage of every opportunity to ensure that this growth is sustainable and contributes to a healthier society for all.

After attending a conference organised by the Danish rental company GSV showcasing climate friendly machinery and demonstrating how they mobilise sustainability across the construction supply chain, we decided to partner with them to pilot the use of emission-free machines in 5 projects in Copenhagen. Through its commitment to sustainability, rental is part of the solution for creating a carbon-neutral Copenhagen by 2025.”

**Claus Wilhelmsen, Environmental Planner,
City of Copenhagen**